



Trust
Tairāwhiti
Regional Wellbeing
He Tohu Ora



Horahia Te Tau

Annual Report
2022/23

Tātau



Tātau


Tātau  **Tātau** and the theme of sharing is central
to our kaupapa and vision for the region of
Te Mana - Shared Pride, **Te Ihi** - Shared Prosperity
and **Te Wehi** - Shared Opportunity.

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Photography by Strike Photography, and Brook Sabin. Cover image Swim for Life, by Strike Photography. All images shot on location at landmarks across the Tairāwhiti region.

On page 9 of the document, corrections have been made to the assets and liabilities figures on 08/08/23. The corrections were made after the initial printing of the document.



Executive summary

Tēnā koutou katoa

We are pleased to present the Trust Tairāwhiti annual report for the 2022/23 financial year.

Over the last year, our work has been led by the Trust's strategic plan, Te aka rautaki ki te tau, which has four key focuses:

- **Providing for future generations**
- **Economic development**
- **Community initiatives**
- **Operationalising He Rangitapu He Tohu Ora**

Earlier this year, we began a strategy review to ensure these focuses align with the needs of our communities, businesses and organisation. We look forward to sharing our refreshed strategy with the community later in 2023.

While some strategic focuses may shift, our wellbeing framework He Rangitapu He Tohu Ora, remains the guiding compass for Trust investments. It is synonymous with our long-term vision for our people, whānau and communities of Tairāwhiti to live the lives we value in ways that matter to us.

We reflect on how the organisation has evolved over the decades, as this year marked the 30th anniversary of the Trust's formation, initially as the Eastland Energy Community Trust. Our founding Trust Deed outlines two central purposes: to grow Trust assets and preserve capital, and provide for current and future beneficiaries. These remain at the heart of all we do.

As the regional Economic Development Agency, we're committed to supporting our region's businesses and industries to thrive. Over the year, we supported over 150 businesses through the Government's Regional Business Partner Network and Callaghan Innovation. We also partnered with the Ministry of Business, Innovation & Employment to deliver the Digital Boost pilot initiative in Tairāwhiti.

Following Cyclone Gabrielle, the Trust had a vital role to play in supporting the immediate business response and broader regional economic recovery. Our initial priority was establishing a

Business Hub with Starlink internet, which enabled businesses to pay their staff and access support from Government agencies while connectivity was down. More than 300 businesses came through the Hub. Our team also surveyed local sectors and businesses to understand the required support and provided that information to the Government.

We were one of seven agencies tasked with delivering the Government's business recovery package to flood-affected regions around the North Island. Over eight weeks, the Trust distributed \$16.32m to 730 local businesses to support their recovery and get back up and running.

After the cyclone, the Trust board met and agreed to make just over \$370k available for an immediate community relief fund. We partnered with the Department of Internal Affairs on the initiative, as well as The Gift Trust and the Clare Foundation, and supported 49 community groups with quick turnaround grants to help their recovery efforts.

In total the Trust distributed more than \$4.39m to 68 community groups over 2022/23 for projects and initiatives supporting regional wellbeing. Some recipients include Swim for Life Tairāwhiti, Huringa Pai and the East Coast Surf for Life project, showcased later in this report.

In line with our wellbeing framework, we continue to measure the impact of Trust investments to ensure they provide meaningful outcomes for our community's wellbeing. Our successful roll-out of the Tairāwhiti Wellbeing Survey supported this work. The survey was designed to improve our local data and better understand the wellbeing of our people. More than 1000 people across the rohe responded to the survey, and we now have baseline data that anyone can access online.

Following the successful conclusion of the network sale, Eastland Group repaid the Trust \$30m in capital notes and a \$50m special dividend. In June, Trustees agreed to reinvest \$30m to support Eastland Generation's TOPP2 project. The capital notes will earn interest for the Trust and be repaid upon the successful conclusion of the capital raise. The remainder of proceeds from the network sale have been invested to ensure immediate, ongoing returns and a diverse portfolio. Through our strategic review process, we're working to balance the amount invested for the long-term and what is available now.

We want to acknowledge Gavin Murphy, who resigned as chief executive of Trust Tairāwhiti in June 2023. Gavin guided the Trust through the amalgamation of the Economic Development


Agency and Regional Tourism Organisation and subsequent rebrand to Trust Tairāwhiti, as well as the introduction of He Rangitapu He Tohu Ora.

We also farewelled trustees Dr Jill Chrisp and Kristen Kohere-Soutar at the end of June. A trustee for the last six years, Jill has had an important role as chair of our People and Culture Committee. She has brought many skills to the board table, drawing on her background in social science and strategic leadership. Kristen has been a passionate trustee with a strategic approach to challenging the status quo and ensuring the Trust responds to the community's needs. Her financial nous and extensive governance experience have been invaluable to Trust deliberations.

The Trust wish Gavin, Jill and Kristen well in their next chapter.

We also acknowledge the passing of Michael Chrisp, who drew up the original Trust Deed in 1993 that established the Eastland Energy Community Trust (now Trust Tairāwhiti). This was a visionary and forward thinking document, with flexibility that allowed the Trust to grow and build a fund that enabled trustees of today to invest across Tairāwhiti. That same careful stewardship in the future will ensure Michael's foresight and legacy will endure.

Finally, we also wish to thank our board, the Trust's cultural advisors, Tā Derek and Lady Rose Lardelli and our hard-working staff, who are all driven to do the best for our community. Together, we are working towards achieving the Trust's vision to benefit the people of Tairāwhiti.

Tātau  **Tātau**



Richard Searle
Acting CEO



John Clarke
Chair

Trustees



John Clarke

Chair
QSO, JP

John Clarke is a former Mayor of Gisborne, Waikohu County Council Chair and Eastland Group Director. Born in Tairāwhiti, John spent most of his career here and is also chair of the Sunrise Foundation and former chair and fellow of New Zealand Winegrowers.



Ron Aitken

CA

Born and raised in Tairāwhiti, Ron Aitken is a chartered accountant and the chief financial officer at LeaderBrand for 22 years before being appointed to his current role as general manager of business intelligence. He is a director and board chair of LeaderBrand South Island and Oakwood Properties.



Wi Pere Mita

BA, LLB, MInstD
Ngati Porou, Rongowhakaata,
Te Aitanga a Māhaki, Te Whānau a Kai

Wi Pere is a lawyer, mediator and consultant with over 10 years' experience in dispute resolution, governance and law. A member of the Institute of Directors, he holds governance roles in commercial, not-for-profit and private sectors. Wi Pere has practice experience in family law, intellectual property, employment, media entertainment law and Māori legal issues.



Rehette Stoltz

Mayor, M.Sc Cardiovascular Physiology

Rehette was elected as Mayor of Gisborne in 2019. Before that, she served as Deputy Mayor for two terms. Rehette is passionate about environmental sustainability, wants to encourage and enable economic growth and she values the wonderful bi-cultural community that is unique to Tairāwhiti.

Born and raised in South Africa, an OE brought Rehette to Gisborne in 2001, and she immediately fell in love with Tairāwhiti and its lovely people.



Dr Jillian Chrisp
Social Science PhD

Jill is Tairāwhiti-born, returning home several years ago. She is a social scientist with qualifications in education, development and extensive experience in strategic leadership. She has served on a number of boards and is currently partner in a development consulting company. Work takes her throughout New Zealand, Asia, the Middle East and the Pacific.



Kristen Kohere-Soutar
BA, LLB
Ngāti Porou, Rongowhakaata
and Ngāi Tahu

Kristen is currently chair of Mercer New Zealand, a director of Ngāi Tahu Holdings and is a former director of Ngāti Porou Holdings. She previously held executive roles at Kiwibank and NZTE. Kristen has a passion for haka, mōteatea and waiata, having represented winning teams at Te Matatini.



Dr Warren Williams
Strategic Management PhD

Warren has more than 25 years experience in IT, business and tertiary education. He holds a number of governance roles ranging from Māori, government, research, technology, and community boards. He is currently the chief executive officer for 20/20 Trust, a not-for-profit organisation that provides digital inclusion programmes across Aotearoa.

Trustee appointments

Gisborne District Council appoints trustees to Trust Tairāwhiti. Each trustee is appointed for three years. Two trustees retire each year but can seek reappointment. The Trust Deed allows for up to seven trustees, one must be the Gisborne Mayor or their personally appointed representative.

Positions are advertised in May and appointments are made in June.

In appointing trustees, the aim is to provide a mix of business ability and community skills.

2022 Appointments

- John Clarke was reappointed
- Ron Aitken was newly appointed
- Rehette Stoltz, Gisborne Mayor

Future generations



Trust fund

Trust Tairāwhiti is the regional community trust, with a strategic focus on community initiatives, economic development and providing for future generations.

The Trust Deed outlines its two central objectives – to preserve capital of the Trust and to provide for beneficiaries (the people of Tairāwhiti). Guided by its wellbeing framework, He Rangitapu He Tohu Ora, the Trust invests in three ways: enabling others, investing and delivering through operations.

The Trust is also the regional Economic Development Agency (EDA) and Regional Tourism

Organisation (RTO), under a funding partnership with Gisborne District Council (GDC).

Since its inception in 1993, the Trust has distributed, invested or delivered **\$140m** to a diverse range of initiatives and operations.

The Trust has grown equity from **\$20m** to **\$543m**.

How we invest:



Enabling others
through distributions

\$66m
invested since inception



Investing
excluding through Eastland Group

\$59m
invested since inception



Delivering
targeted operations

\$13m
invested since inception

Total assets, liabilities and equity

Assets

As of 31 March 2023, Trust assets were **\$919m**, a decrease of **\$45m** on the previous financial year (\$964m). * This decrease is due to the sale of Eastland Network.

The largest asset is Eastland Group Limited, which makes up 80 per cent of the Trust group assets. The ownership of Eastland Group provides the Trust with a dividend stream as well as capital growth.

The remainder of the Trust's assets includes Prime SPV (land, buildings and sawmill at Dunstan Road), our joint venture with Wood Engineering Technology Gisborne and a diversified portfolio with Craig's Investment Partners.

Liabilities and Trust Fund

Liabilities are **\$375m**, down by \$136m on the 2022 financial year. *

The Trust fund is **\$543m** (\$452m FY2022).

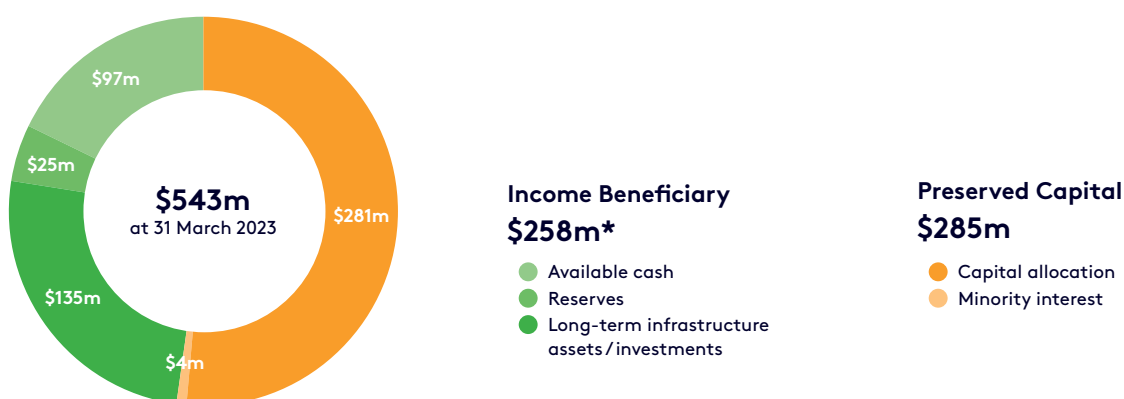
* Note: Corrections have been made to the assets and liabilities figures on 08/08/23 the corrections were made after the initial printing of the document.

Preserving capital

One of the Trust's core purposes is to preserve capital to ensure long-term sustainability and provide for beneficiaries into the future.

Capital preservation is required for the residual beneficiary, GDC when the Trust winds up in 2073. Last year we completed a review of the methodology and past allocations of the preserved capital and income beneficiary split. Trustees continue to engage with GDC on this work.

2023 Trust Fund



Invested this financial year



Enabling others

Trustees approved distributions of **\$4.39m** to **68 organisations**, this includes multi-year funding agreements and the 'quick turnaround' community grants following Cyclone Gabrielle (see story on page 27).



Delivering

The Trust made a net investment of **\$1.7m** for personnel and operating activities to deliver the EDA and RTO functions. Operations to support regional business growth and tourism development including the iSite and cyclone recovery grants also attracted external funding from central Government and GDC.



Investing

Trustees consider direct impact investments that align with our strategy and lead to outcomes under He Rangitapu He Tohu Ora. As the EDA, the Trust is committed to building our economy and job opportunities and supports this through direct investments. Over 2022/23, a further **\$11m** was invested into wood processing projects at the Prime Site at Dunstan Road, some of which received co-funding from Kanoa – Regional Economic Development & Investment Unit.

* Note: This is being peer reviewed and could be subject to change.



Eastland Network sale unlocks value for company and Trust

In November 2022, Eastland Group and the Trust announced the successful sale of Eastland Network to Firstgas Group for **\$260m**.

The acquisition was approved by the Overseas Investment Office and completed on 31 March 2023.

The Trust received **\$80m**, including a \$30m repayment of capital notes and a special distribution of \$50m, while Eastland Group retained the balance.

The decision to sell the network followed the ownership review of Eastland Group, required every three years under the Trust Deed.

A range of options were considered and the sale of Eastland Network was identified as the best option to underpin future success of the company and the Trust.

The sale has released capital that will enable Eastland Group to progress with its pipeline of projects, including local and national renewable energy opportunities.

Chair John Clarke said trustees were excited about the opportunities the sale presented for Tairāwhiti and its communities.

"From the outset, we said that we would only sell to the right buyer on the right terms for our region. After significant community engagement and careful consideration, trustees were confident Firstgas had an excellent track record and met all our criteria.

"The sale allows the Trust to continue to build and diversify its investment portfolio for future generations in Tairāwhiti. It will also allow us to fund more regional projects and facilities and boost investments in regional economic development."

Eastland Network sold for

\$260m

The Trust
received
\$80m

"The sale allows the Trust to continue to build and diversify its investment portfolio for future generations in Tairāwhiti. "



Eastland Group

It was one of the most challenging years in Eastland Group's history. Severe weather events in Tairāwhiti, along with global supply chain and economic pressures, affected company operations. At the same time, their long-term planning achieved positive results, as they achieved some substantial milestones.

This year the trustees would like to acknowledge the community spirit and sheer hard work shown by the team right across Eastland Group.

In the first half of 2023 alone, three regional States of Emergencies and one national State of Emergency were declared in Tairāwhiti. Eastland Group's lifeline assets have played key roles in the region's ongoing recovery from the impacts of the weather.

After Cyclone Gabrielle Eastland Port introduced an emergency coastal shipping service, underwritten by the government, so local businesses could continue transporting products while the state highway to Napier was closed. Gisborne Airport provided an essential hub for supplies and personnel. Eastland Network and their contractors worked tirelessly to restore power to communities across Tairāwhiti and Wairoa.

In 2023 the Port's log export volumes were affected by the multiple local weather events, disruptions to global supply chains following the pandemic, a slowing economy in China, and high shipping and material costs.

Eastland Group's underlying operational results were, inevitably, significantly lower than planned.

Positively, after years in the planning, the company achieved several key strategic goals. Following two decades of expansion, investing in regional infrastructure and delivering value and returns to Trust Tairāwhiti, 2023 saw Eastland Group take steps to reposition itself for future opportunities.

This included the sale of Eastland Network on 31 March 2023 to Firstgas Group, owned by Igneo Infrastructure Partners.

The proceeds of **\$260m** allowed the Group to pay a special dividend of \$50m and repay the \$30m of capital notes, with total distributions and repayments to Trust Tairāwhiti of **\$90m**. The sale also meant that Eastland Group reduced bank debt by \$168m.

Eastland Port continued to contribute to the region's economic resilience. They exported **2.4m tonnes** of logs and supported the return of a successful cruise ship season. Northland Debarking and the commercial property portfolio performed strongly. The Wharf 7 redevelopment is progressing smoothly, and they submitted the consent application for Stage 2 of the Twin Berth project.

Gisborne Airport was open for business throughout the year, welcoming **210,215 passengers** — a new record.

Eastland Generation's three geothermal power plants and hydro scheme generated a total of **416.6 GWh** of renewable energy. Construction on the region's first utility scale solar farm, Te Ihi o te Ra, started at Gisborne Airport and will be completed in September 2023.

In July 2023 Eastland Group and Trust Tairāwhiti signalled an upcoming capital raise to fund a pipeline of renewable generation projects, leading with the development of TOPP2, a 49MW geothermal power station in Kawerau. This will add real scale to Eastland Generation's portfolio and position them as a significant developer, owner and operator of renewable energy in the New Zealand market. Other opportunities include two further solar plants, with sites secured in Uawa and Wairoa.

With the sale of the Network, and the evolving needs of Port and Generation, in 2023 Eastland Group restructured their business and became primarily an investment holding company.

Alongside Trust Tairāwhiti, Eastland Group continued to measure their emissions and deliver on their sustainability action plan, as part of their commitment to the Climate Leaders Coalition.

Over the past 20 years

\$549m

of shareholder
value created

\$211m

distributed to
Trust Tairāwhiti

13.34%

compound annual
growth rate





Climate leadership

Climate considerations are built into all Trust investments and decision-making. They are fundamental to one of our strategic priorities – that future generations benefit from the assets of the Trust and a more resilient region.

The Trust and Eastland Group are joint signatories of the Climate Leaders Coalition (CLC), a national community of more than 100 organisations leading the response through collective, transparent action on mitigation and adaptation.

We have partnered with GDC and iwi to prepare a Regional 'Just Transitions' Plan to move Tairāwhiti towards a low-carbon future. The plan aims to ensure the impacts and opportunities that arise from the transition are fair and equitable. The Trust is co-funding the plan, which is still in development.

Target:



Achieved:



We collaborated with the Sustainable Business Network to run a series of four workshops aimed at helping local businesses to improve sustainability in their operations. The workshops covered carbon offsetting strategies, sustainable product stewardship practices, natural regeneration initiatives and communicating sustainability stories.

In partnership with Myimprint, the Trust has implemented a pilot programme with businesses to measure emissions and develop emissions reduction plans. Over the year, six local businesses have begun this process. The initiative highlights the environmental and economic advantages of addressing carbon emissions and inspires other businesses to develop climate response strategies.

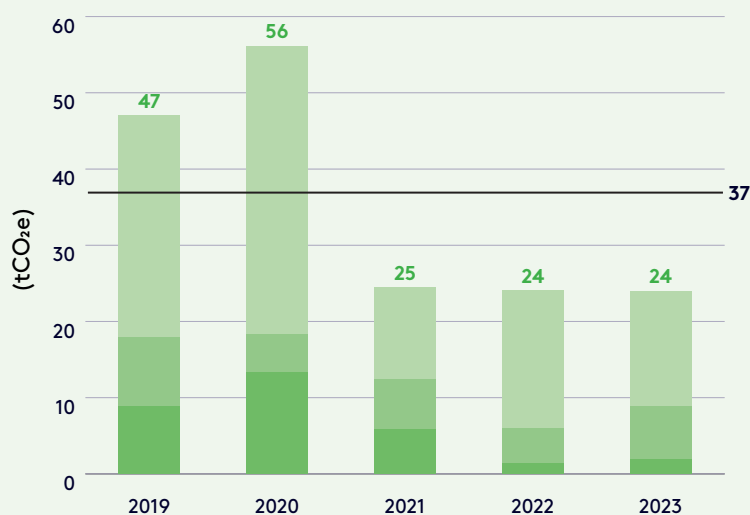
The Trust has set emission reduction targets that we report on annually, as part of our CLC commitments.

We continue to exceed our target of reducing emissions by **21 per cent** (10tCO₂e) by 2025.

After the first COVID-19 lockdowns in 2020, we significantly decreased emissions in the following two years. This year our emissions have increased slightly on last year but are still well within our targets.

Flights were the biggest contributor to emissions, followed by waste generated at our two worksites, Shed 3 and the isite. Flights and waste are both scope 3 emissions (see definitions below). While the Trust has a fully hybrid vehicle fleet, fuel was still the most significant contributor to the organisation's scope 1 emissions.

Trust Tairāwhiti emissions



— Target at 2025

- Scope 1** emissions are from sources that an organisation owns or controls directly – for example, from burning fuel in our fleet of vehicles (if they're not electrically powered).
- Scope 2** emissions are indirectly created when the energy an organisation purchases and uses is produced – for example, from generating electricity for our electric fleet vehicles.
- Scope 3** emissions are created by those an organisation is indirectly responsible for, up and down its value chain – for example, when we buy, use and dispose of products from suppliers.

Key activities 2022/23

- Report on climate emissions reduction targets.
- Business focused climate change workshops.
- Support businesses to develop emissions reduction plans.
- Quarterly ESG performance review of Trust fund.

Our approach

-  Enabling others
-  Investing
-  Delivering

Wellbeing outcomes



**Taiao
Environment**



Regional infrastructure

As the regional Economic Development Agency, one of the Trust's priorities is supporting the development and improvement of regional infrastructure that enables our communities and economy to thrive.

Increasing the housing supply in Tairāwhiti has been a focus and we've worked with local partners to strengthen the off-site house manufacturing sector, including assisting Iconic Group and Built Smart to establish in the region. We've continued to support the charitable aspirations of Hikurangi Enterprise's Whare Ora initiative through funding their site lease and also provided a temporary site for East Coast Transportables.

Wood Engineering Technology Gisborne has increased its supply of product for local construction and house manufacturing, and the Trust is working to build on this.

Transport is another priority area that has had significant progress. We supported Eastland Port with a fast-tracked assessment and engagement process to pilot a coastal shipping service following Cyclone Gabrielle.

The coastal container route between Eastland Port and Napier Port supported local businesses impacted by the closure of State Highway 2 between Napier and Wairoa.

During the three-month Government-funded charter, **18 voyages** and **294 containers** moved between the two East Coast ports.

We've also advanced the business cases for commercial accommodation with the development of a data platform and dashboard, which will provide real-time data on the region's capacity. There are several early-stage accommodation opportunities that we're scoping alongside other regional partners.

Key activities 2022/23

- Advancing local off-site house manufacturing cluster.
- Increase WGL product supply for local housing.
- Coastal container shipping pilot.
- Accommodation data platform launched.

Our approach



Enabling others



Delivering

Wellbeing outcomes



Ōhanga Economy



Hapori Communities



Community facilities

The Trust enables the people of Tairāwhiti by providing funding and capability support to deliver high priority community facilities.

In 2021, the Trust committed up to **\$15m** over the next 10 years towards 'early win' sports facility projects including the skatepark redevelopment, waka ama storage facilities and upgrades at Whakarua Park. The investment is to support the Tairāwhiti Sports Facilities Business Case, developed in partnership with Gisborne District Council and Sport Gisborne Tairāwhiti.

To date, five of the early win projects have received funding commitments totalling **\$3.6m**. The Trust has supported the creation of a governance model for the Victoria Sport and Recreation Hub.

The impact of COVID-19 during early 2022, severe weather events and project management capability has contributed to delays and cost increases across the projects. The Trust is working with recipient groups to ensure accuracy on project scope, costs and deadlines as they move forward.



received funding commitments
totalling **\$3.6m**

Key activities 2022/23

- Baseline measures of use and satisfaction are captured for early wins projects.
- Funding agreements in place for eight projects.
- Review Skate Park Redevelopment and Pump Track projects.
- Governance model support for hub facilities.

Our approach



Enabling
others



Delivering

Wellbeing outcomes



Hapori
Communities



Tūhono
Relationships

Economic development

Industry, business and employers



Tairāwhiti Business Support Grant programme

In the aftermath of Cyclone Gabrielle, Trust Tairāwhiti distributed \$16.32m to 730 local businesses to support their recovery and get back up and running.

The Trust was one of seven agencies tasked with delivering the Government's business recovery package to flood-affected regions around the North Island.

Eligible businesses could apply for up to \$40k to help address immediate cash flow issues related to customer access, supply chain issues or inability to operate as usual due to cyclone damage.

Initially the Government allocated \$4.5m for Tairāwhiti, but it was soon evident that the need was far greater. The amount requested by businesses within the first three days exceeded the first tranche of funding.

The Trust moved quickly to provide the Government with timely data on the economic impacts for our region, including the estimated losses, number of jobs affected and sector insights,

The Government was responsive and allocated two further tranches of funding. In total, **\$16.32m** was provided to support Tairāwhiti businesses' recovery from an estimated total loss of **\$55.14m**.

The Trust could initially only pay businesses up to 43 per cent of the amount requested due to the demand well-exceeding the available funding. Applications closed on 16 April 2023 and after they were all processed, the remaining funds were distributed to approved applicants, lifting the amount closer to what was originally requested.

The top five sectors requesting business support grants were forestry, construction, other services, accommodation and food services and retail trade.

The feedback we've received from businesses was that the grants were extremely helpful and critical to their recovery, particularly those businesses that couldn't trade for extended periods due to water and connectivity issues.

The priority was standing up an efficient application process as quickly as possible to ensure businesses got support when they really needed it.

A complete list of grant recipients is available on the Trust website.

\$16.32m
funds
distributed

730
local businesses
supported

877
applications
processed

Business services

The Trust's business growth team supports small to medium businesses to achieve their potential.

As the local delivery agency for the Government's Regional Business Partner Network (RBP), the Trust offers services to strengthen and grow businesses. We work with various agencies including Callaghan Innovation and New Zealand Trade and Enterprise to connect businesses with funding opportunities and advisory services.

Over 2022/23, we supported **120 businesses** through the RBP programme and **51** through Callaghan Innovation.

We partnered with the Ministry of Business and Enterprise to deliver the Digital Boost pilot programme with the support of local service providers Ask Alice, Taitech and Tolaga Bay Innovation. Throughout the pilot, **89 Tairāwhiti businesses** grew their capabilities through training on digital tools and processes to enhance their businesses.

The Trust delivered workshops and events covering various topics, including innovation in construction, winning Government contracts, sustainability and business fundamentals. We also provided networking opportunities to connect with Government agencies, MPs and support organisations.

The Trust's economic development team diverted and increased resources to support the regional response to Cyclone Gabrielle. Our initial priority was establishing a Business Hub with Starlink internet, which enabled businesses to process wages, invoices and access support from IRD and MSD while internet connectivity was down. More than **300 businesses** come through the hub.

The next focus was facilitating the Government's Business Support Grant programme for Tairāwhiti businesses (see story on page 19).

After the region moved into the recovery phase, the ED team led the development of a regional economic recovery plan, providing leadership, coordinating communications, establishing a data platform and working with Government agencies.

171
businesses supported

300+
businesses supported

during Cyclone Gabrielle
with access to the
Business Hub

Key activities 2022/23

- Business and innovation support services for more than **150 businesses**.
- Local delivery agency for Government's cyclone recovery business grants.
- MBIE Digital Boost pilot programme delivered to **89 businesses**.

Our approach



Enabling others



Delivering

Wellbeing outcomes



Ōhanga
Economy



StardustME — Rocketed into outer space

A Gisborne business built around a surprising synergy of the technology, space and funeral sectors has rocketed from start-up into outer space.

StardustME provides space memorial flights to celebrate life. Ashes are launched into orbit onboard SpaceX rockets to be placed amongst the stars and ultimately seed the birth of new stars.

Gisborne founder Stu Potter has been working with the Trust's business growth advisors since StardustMe was a new and ambitious concept.

"It came off the back of thinking of reducing waste and opportunities for this within the space industry, knowing that inside rockets there is a whole bunch of unused space. I wanted to do something innovative that involved the space-tech industry, but here from Tairāwhiti," Stu explains.

He's spent the last five years better understanding the three industries, the ecosystems around each and the key players. While connecting with the funeral care industry was relatively straightforward, space tech was much more challenging.

Around this time, Stu brought on the company's first shareholder and co-founder, Geoff Lamb, an old university friend and surf buddy who also happens to be a rocket engineer.

"We were on a camping trip with our families at Anaura Bay, and I sold him on my crazy idea. Getting Geoff on board was a coup for our team. He has a pragmatic, engineering brain with the skills to develop hardware and good links within the rocket industry."

They designed a space-grade alloy memorial token that can be filled with a small portion of ashes. The token is sent to Cape Canaveral in Florida or Vandenberg in Los Angeles and launched on a

SpaceX Falcon 9 rocket. It orbits the Earth for up to **10 years** before finally re-entering the Earth's atmosphere as a shooting star leaving no residual space junk. A mobile tracker lets family and friends follow the journey through the stars.

The inaugural StardustMe launch was in February 2023, with the next scheduled for October 2023. There has been plenty of interest from customers around the world wanting to do something meaningful to commemorate a loved one.

"We've made it affordable and can connect people worldwide for a unique memorial service, watching the launch digitally and tracking its movement in space. The technology enablement has been a critical part of StardustMe."

Stu says the support from the Trust's business growth advisors since the early days has been invaluable.

"Having people you can talk to in confidence about your idea has been key. It's one thing having a crazy idea, but you need to be able to share it with people you trust. They've provided support on how to grow the idea and given lots of advice around capability development, networks and potential funding opportunities."

The desire to innovate was a big motivation for Stu, as well as creating opportunities in Tairāwhiti for Tairāwhiti.

"I want kids from here to be able to do exciting things and have new career opportunities they can grow within our region. At so many times throughout this venture, it would have been easy to give up, but overcoming the challenges gave me more drive and vigour to make this succeed."



Workforce development

The Trust partners with a range of local stakeholders to address the region's workforce and skills challenges.

Over the year, our workforce development advisors have engaged with local employers, schools, training providers and other agencies to boost the regional workforce and support quality, well-paid job creation.

We completed the first phase of the Great Employer Project, which aims to improve workplace wellbeing. Our team worked with five local businesses and collected wellbeing data from employees to use as a benchmark and identify areas for improvement to support the region's employer capability.

We contributed to the Mayor Taskforce for Jobs initiative and achieved the target to place 50 NEETs into employment.

Our Game of Life vocational event with local secondary schools was cancelled due to COVID-19, but we partnered with EIT later in the year to host the 'Build the Whare' event. The event aimed to

connect students to potential employers and training advisors to learn about trades and sub trades needed to build a whare.

About **230 students** from **12 secondary schools** attended the event, connecting with **22 employers** and five training providers.

The Trust also supported the Girls in High Vis and Health Expo vocational events in Tairāwhiti.

230
students
attended the
Game of Life

Key activities 2022/23

- First phase of Great Employer Project completed.
- Delivered 'Build the Whare' vocational event.
- Fifty NEETs supported into sustainable employment.

Our approach



Enabling others



Delivering

Wellbeing outcomes



Ōhanga
Economy



Sector investment

Sector investment is about maximising opportunities to improve or introduce economic activity in areas where the region has sustainable advantages.

Over the last few years, we have made significant investments in local wood processing at the Prime Site at Dunstan Road, aiming to maximise direct and flow-on benefits for the region.

Two major projects with a total capital expenditure of **\$23m** were completed, with over 50 per cent of this funding supported by Kanoa – Regional Economic Development and Investment Unit.

At the Kiwi Lumber sawmill, productivity investments were made in state-of-the-art equipment from overseas, including a planer and cut-to-length optimiser system, to modernise the sawmill manufacturing process.

The investment at Wood Engineering Technology involved the construction of a new building and infrastructure to house a second manufacturing line. The building is complete,

with plant and equipment installation underway and operations due to commence in 2024.

We are working to diversify our sector investment portfolio and recently completed a digital and technology strategy for the region. A kaitiaki group has been appointed, which will lead the strategy implementation. We've been working on several other opportunities to grow digital and tech in Tairāwhiti, including our investment at Matai to support the development of their campus, masterplan and broader feasibility work.

The Trust continues to seek out and grow a pipeline of opportunities in food and beverage, including a recent investment into Tohe Taka Miere, a honey extraction facility in Te Araroa. This project was backed with a further **\$2m** from Kanoa.

Key activities 2022/23

- **\$23m** of wood processing capital projects delivered.
- Digital strategy complete and kaitiaki group established.
- Direct investment in honey extraction facility.

Our approach



Enabling others



Investing



Delivering

Wellbeing outcomes



Ōhanga Economy

Economic development

Regional Tourism Organisation



Regional tourism

As the Regional Tourism Organisation, the Trust is focused on developing Tairāwhiti as a tourist destination through supporting local capability, showcasing our unique attractions and marketing the region nationally and abroad.

Over the year, we provided development opportunities for local tourism operators, including sustainable pricing and digital capability programmes in partnership with Tourism Recreation Conservation Consultants, Qualmark and Maverick Digital.

Our work with Maverick Digital on a remarketing project was recognised as a finalist in the industry collaboration award at the New Zealand Tourism Awards. Through innovative website tracking, the remarketing project captured digital marketing results and the financial returns it brought directly to operators.

We partnered with Stuff on a print and digital campaign to drive visitation into Autumn, however it was cut short due to Cyclone Gabrielle. Our summer State Highway 35 campaign with Rankers also ended early due to the cyclone. Up until February 2023, the interactive website aimed at motorhome travellers attracted more than **12,000 visits**.

Following the arrival of COVID-19 in 2020, we focused efforts on building domestic tourism but since the borders opened last year, we resumed initiatives to attract international visitors through trade and media partners.

The trade market includes travel agents, tour operators and wholesalers who buy travel products to sell to groups or individuals. Our team has met with trade partners at various industry events to ensure they're well-informed about our region as they plan their summer 2023/24 itineraries.

We also attended the IMM TravMedia Event in Sydney and met with travel writers from around the globe to promote the region, particularly to the Australian market.

The 2022/23 cruise season attracted about **14,000 international visitors** to the region over **18 visits** between October and March 2023.

\$14m annual international visitor spend

171%
increase
on 2022

Key activities 2022/23

- Provide sector capability and development opportunities.
- Domestic promotional activities.
- isite operations.
- Increase trade ready products.
- Destination management plan complete.

Our approach



Enabling others



Delivering

Wellbeing outcomes



Ōhanga
Economy



Mātauranga
Knowledge

Community initiatives



Community funding distributions

Trust funding supports diverse projects and initiatives that provide meaningful, equitable impacts across our communities.

Over the reporting year, the Trust distributed more than **\$4.39m** to **68 community groups** and initiatives. We assess all applications against our wellbeing framework, He Rangitapu He Tohu Ora, to ensure they result in positive outcomes for Tairāwhiti.

Successful applicants outlined how their project demonstrated the waharoa (gateway) principles of equity, sustainability and integrity. Applicants are also asked to align their project with one or more of the six muka (wellbeing outcomes).

Throughout the process, we worked directly with groups to help them understand the framework and to report on the impacts of their projects. We have also created an online resource library to support community groups in developing their governance, financial and impact reporting capabilities.

The Department of Internal Affairs contributed \$235.5k, with a further \$37k secured from The Gift Trust and the Clare Foundation.

"We saw groups throughout the region in town, and particularly the worst impacted areas on the East Coast and inland Turanga stand-up responses, and this fund was about recognising the volunteer contributions and efforts," said Trust General Manager Communities, Audine Grace-Kutia.

"Together with our partner funders, we identified groups that were achieving outcomes for our community and were able to get the funds out promptly."

A total of **\$645k** was distributed over six weeks since the cyclone, \$402k during the 2022/23 financial year, with the balance distributed after the end of the financial year

Quick turnaround grants

Following Cyclone Gabrielle, we partnered with the Department of Internal Affairs, The Gift Trust, the Clare Foundation and the Matai Relief Fund and other funders to support **49 community groups** with quick-turn-around grants to help their recovery.

The Trust Tairāwhiti board met shortly after the cyclone and agreed to make **\$372.5k** available for an immediate community relief fund.

\$4.39m
distributed
to community
groups

Key activities 2022/23

- Assess applications against HRHTO and allocate **100 per cent** of budgeted funding.
- Launch online resource library for applicants.
- Impact reporting for all successful applicants.
- Funded **49 quick turnaround grants** following Cyclone Gabrielle.

Our approach



Enabling others



Delivering

Wellbeing outcomes





Surf containers

The Gisborne Boardriders Club (GBC) East Coast surfing initiative is not just about catching waves but connecting whānau to the taiao and the moana through the shared experience of surfing.

Last year Trust Tairāwhiti granted the GBC **\$120k** towards the Surf for Life East Coast project, enabling them to install containers at Tokomaru Bay, Waipiro Bay and Wharekahika with equipment to provide surfing programmes for those communities.

The containers are filled with surfboards and wetsuits so people of all ages, from toddlers to pakeke, can get involved and enjoy surfing.

GBC surfing development manager Flo Bub says the initiative provides surfing opportunities for communities that otherwise face barriers to participating.

"We are incredibly proud to see our vision come to life; tamariki and whānau connecting with the moana and each other and sharing the stoke.

"We have learned there is more appetite from communities around the Cape, and we look forward to duplicating what we have done the last few years up the Coast."

Earlier this year, the initiative enabled the first Ngāti Porou primary surfing competition at Wharekahika beach, bringing together ninety tamariki from Uawa to Maraenui in the Opōtiki district.

Flo Bub says there are plans to expand this kaupapa by hosting a secondary school event and a competition run entirely in te reo māori.

"Surfing competitions along the Coast provide more opportunities for whakawhānaungātanga (establishing relationships) and being physically active within the natural environment."

90
tamariki
participated

in first Ngāti Porou primary
surfing competition

Our approach



Enabling
others

Wellbeing outcomes



Mātauranga
Knowledge



Hapori
Communities



Swim for life

Last year more than 3000 kids from around the region were able to grow their competency in the water thanks to the Swim for Life Tairāwhiti (SFLT) programme.

The not-for-profit organisation was formed eight years ago to address the decline in children's swimming ability and help our region work towards a consistent record of no drowning.

Trust Tairāwhiti supported SFLT with **\$90k** over three years to deliver their programme to local primary schools.

Every participating student receives ten lessons from an accredited provider each year they are involved. SFLT has had about **3200 students** from across the region this year.

The initiative first came about in Tairāwhiti about 12 years ago through a Water Safety New Zealand programme with a small group of schools.

When the funding for those lessons ceased, a local group decided it was too beneficial for the region to lose, and SFLT was born.

It is entirely locally owned and operated, managed by Carl Newman and a governing board. They're supported by a group of passionate swim instructors who receive ongoing professional development to ensure all kids receive a quality programme in schools.

"We know one of the biggest challenges is parent's availability and fitting in time for lessons, which is why we do it directly through the schools. Taking away the barriers around time and cost makes it accessible for all families," Carl says.

"The beauty of having a local programme is that it's tailored for our communities. Water is everywhere in Tairāwhiti, and it is so important our kids have the fundamental skills so they can feel safe and confident in the water."

3200
students
in lessons

Our approach



Enabling
others

Wellbeing outcomes



Mātauranga
Knowledge



Hapori
Communities



Huringa Pai

Huringa Pai Charitable Trust takes an inclusive, knowledge-based approach to healthy living, enabling their vision for whānau to live healthier and longer.

It was founded in 2016 by Dr Willem Jordaan, who was beginning his own health journey at the time, which has seen him lose 91kg.

The purpose is to support whānau from dying too young due to complications of type 2 diabetes and empower them with the knowledge to enable positive change.

They screen clients for pre-diabetes and type 2 diabetes and provide them with the knowledge and support to self-manage their health through sustainable lifestyle changes.

The approach is “walking alongside them” on the journey, achieved through group exercise initiatives, shared nutrition programmes and getting out into the community to inspire others.

Dr Jordaan says the impact diabetes has on New Zealand’s health system is tremendous.

“There are **250,000 people** with diabetes nationally, which costs about **\$1.5b** annually, and our health system is struggling. We know there are things that can be self-managed through diet and exercise.”

"There are 250,000 people with diabetes nationally, which costs about \$1.5b annually, and our health system is struggling. We know there are things that can be self-managed through diet and exercise."

Huringa Pai uses the latest technology to track results for clients. Their Fit3D scanner, based at the Gisborne iSite, determines fat and muscle composition to provide insights into client's progress. It is accessible and affordable, with over **300 people** using the scanner last year.

Community fitness activations are one of the core parts of Huringa Pai. As well as their original twice-weekly fitness programme, Huringa Pai co-ordinates regular ocean swims, Maunga Hikurangi excursions, workplace health initiatives, and supports the Titirangi Everest Challenge.

"It is lovely to see our whānau getting on with it, enjoying themselves and getting healthy. Together, all these initiatives are making a huge difference and we're looking at continually expanding our services in the community."

Huringa Pai Charitable Trust received **\$83.5k** in 2022/23 from Trust Tairāwhiti to support their community activities and operational costs.

300+
people used
Fit3D scanner

Our approach



Enabling
others

Wellbeing outcomes



Mātauranga
Knowledge



Hapori
Communities



Operationalising He Rangitapu He Tohu Ora

KEI TE PĒHEA
TONU TĀTAU?
HOW ARE WE
REALLY DOING?



#TairāwhitiWellbeing



Take the survey

tairāwhitidata.nz

Tairāwhiti Wellbeing Survey

The region now has access to quality, relevant wellbeing data following the successful roll-out of the first Tairāwhiti Wellbeing Survey (TWS).

The TWS ran over eight weeks from October to December 2022 and was completed by more than **1000 respondents** across Tairāwhiti. The survey was available online and offline, with devices made available in rural townships to ensure a good geographical spread of respondents. Our regional team engaged directly with community groups to explain the survey and its purpose and supported individuals with completing it where required.

The back-end platform to support robust data governance and management of survey data was a significant component of this work. No identifiable information was captured in the survey.

The results have been collated and the first tranche of data from the core wellbeing questions in the survey is publicly accessible online, comparable to national wellbeing data. The data is available as tables, interactive graphs, and high-level insights. As we work through the other survey modules, further insights and data tables will be added.

Impact measurement and reporting was another focus over the year. We worked with community funding or direct investment recipients to build their capability to measure the impact of their

project or initiative. Report templates have been developed to support this with internal and external Trust investments.

The 2023 Tairāwhiti Wellbeing Survey will go live again in October, visit www.tairawhiti.data.nz for insights and more information.

1000+
people
responded
to survey

Key activities 2022/23

- Tairāwhiti Wellbeing Survey delivered and completed by over **1000 respondents**.
- Develop wellbeing outcome report templates.
- Publish survey data tables and insights.

Our approach



Enabling others



Delivering

Wellbeing outcomes



Mātauranga Knowledge



Hapori Communities

He Rangitapu He Tohu Ora Tairāwhiti Wellbeing Framework

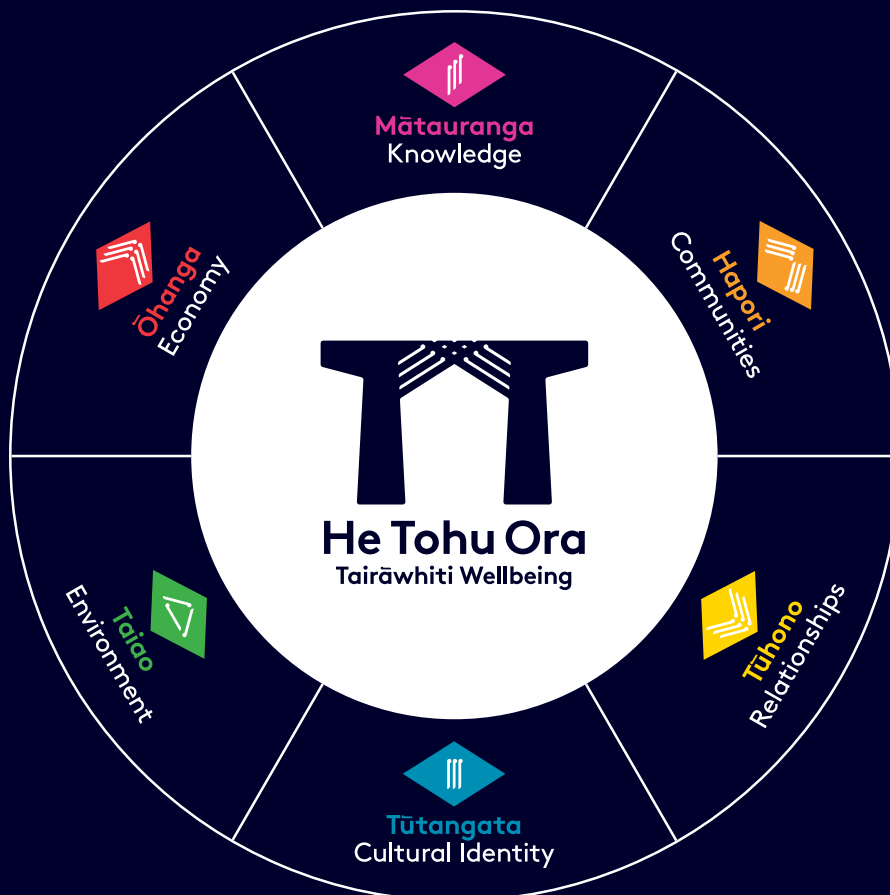
Since the Trust's inception in 1993, we've provided millions in funding towards community projects and initiatives for the people of Tairāwhiti.

Following a strategic review in 2018, trustees committed to getting a better understanding of community wellbeing and whether their decisions and investments were making a positive impact. We commissioned a research report, Tū ora ai tatou – Living Well Together, to look at wellbeing and how it was being measured globally.

Informed by this research, the Trust led an extensive community engagement campaign to understand more about the wellbeing drivers

for the people of Tairāwhiti. The result, He Rangitapu He Tohu Ora – Tairāwhiti Wellbeing Framework is co-design based on the obligations under the Trust Deed, our community engagement, global research and expert advice.

It guides all Trust decision-making, internal operations and provides a structure for the organisation's Strategic Plan and Statement of Intent.



Waharoa

In partnering with the Trust, we encourage you to step through our waharoa. It is always open to anyone who aspires to benefit the people of Tairāwhiti.



Kia tangata rite Equity

Ngā Pou

All people, whānau, and communities of Tairāwhiti have unhindered access to support and opportunities that enhance their wellbeing.



Kia toitū Sustainability

Ngā Pou

We are good ancestors. Children, young people and future generations have a better set of opportunities than the current generation.



Kia mauri tū Integrity

Te Taahu

Tairāwhiti upholds Te Tiriti o Waitangi. Mana Whenua partnerships are maintained with integrity.

Muka

Our muka represent wellbeing outcomes that are aspirational. They are inter-dependent and when woven together, create a dynamic and enduring vision that we have for regional wellbeing.



Ōhanga Economy

The Tairāwhiti economy is diverse, innovative, resilient, and regenerative and provides access to well-paid, quality jobs. Our people have sustainable livelihoods from paid and unpaid work.



Mātauranga Knowledge

Diverse systems of knowledge, information, and Mātauranga Māori are accessible, utilised, valued and evolve.



Hapori Communities

Communities are healthy, happy, and empowered. The voice of communities is integral to decisions that impact their lives.



Tūhono Relationships

Our people, whānau, and communities in Tairāwhiti have respectful, connected and collaborative relationships.



Tūtangata Cultural Identity

Culture connects the people of Tairāwhiti. We express, celebrate, and value our diversity, heritage and taonga.



Taiao Environment

The quality of our land, water, air and atmosphere is pristine. Our biodiversity is abundant. We practise kaitiakitanga.

Distributions

Distributed to Eastland Network Charitable Trust for charities	Approved \$	Paid \$
Alzheimers Society Gisborne Inc	10,000	10,000
Brain Injury Ass Gisborne	10,000	10,000
Diabetes New Zealand	7,200	7,200
Eastland Helicopter Rescue Trust	350,000	350,000
Gisborne Boardriders Club Inc	120,000	120,000
Gisborne Bowling Club	23,120	23,120
Gisborne City Vintage Railway Inc	280,000	-
Gisborne Competitions Society Inc	9,500	9,500
Gisborne Crime Prevention Camera Trust	250,000	250,000
Gisborne MV Takitimu Charitable Trust	10,000	10,000
Gisborne Riding For Disabled Inc	10,000	10,000
Gisborne Stroke Support Group Inc	10,000	10,000
Gisborne Toy Library	5,000	5,000
Gisborne Woodturners Group	5,000	5,000
Hear4U	15,000	15,000
Hikurangi Huataukina Trust	10,000	10,000
Hinenui Whanui Charitable Trust	70,000	70,000
Horouta Waka Hoe Club Inc	60,110	60,110
Huringa Pai Charitable Trust	83,000	83,000
Mangatu Marae	10,000	10,000
Mareikura Waka Ama Club	502,677	-
Outward Bound	10,000	10,000
Pacific Islands Community Trust	10,000	10,000
Poverty Bay A & P Assn	10,000	10,000
Rangatira Marae	10,000	10,000
Road Safety Education	7,000	7,000
Rongowhakaata Iwi Trust	20,000	20,000
Sport Gisborne Tairāwhiti	100,000	100,000
Supergrans	20,000	20,000
Swim For Life Tairāwhiti	90,000	30,000
Tairāwhiti Adventure Trust	738,262	618,262
Tairāwhiti Age Concern	10,000	10,000
Tairāwhiti Cultural Development Trust	50,000	50,000
Tairāwhiti Multicultural Council	16,000	16,000
Tairāwhiti Technology Trust	10,000	10,000
Te Aitanga A Mahaki Trust	20,000	20,000
Te Aroha Kanarahi Trust	20,000	20,000
Te Riu O Waiapu Trust	10,000	10,000
Te Runanga O Turanganui A Kiwa	160,000	20,000

**Continued: Distributed to
Eastland Network Charitable Trust for charities**

	Approved \$	Paid \$
Te Tairāwhiti Arts Festival Trust	650,000	-
Te Whare Hauora O Te Aitanga A Hauiti	10,000	10,000
The Gisborne Cycle And Walkway Trust	60,000	60,000
The Harry Barker Sports Facilities	10,000	10,000
The Sunrise Foundation	120,000	120,000
Tolaga Bay Inn Charitable Trust	10,000	10,000
Turanga Health	20,000	20,000
Whakarua Trust Board	65,980	65,980
Total	4,107,849	2,355,172

Distributions to others

	2022 Approved \$	Paid \$
Ahikaa Associates	9,792	9,792
D W Briant Limited	17,302	17,302
Federated Farmers Gisborne	2,603	2,603
Gisborne District Council	343,000	185,024
Gisborne Chamber Of Commerce	7,325	-
Gizzy Local Ltd	70,060	70,060
Hikurangi Sports Club Inc	5,000	5,000
Mana-Aki Matakaoa	10,000	10,000
Mangapapa Kindergarten	9,900	9,900
Pakowhai Incorporation	9,400	9,400
Parafed Gisborne Tairāwhiti	10,000	10,000
Penu/Rongo I Te Kai Marae	10,000	10,000
Perinatal Anxiety & Depression Aotearoa	2,000	2,000
TADPAI	10,000	10,000
Taharora Marae	10,000	10,000
Tautua Arts Ltd	5,000	5,000
Te Runanganui O Ngati Porou	30,000	30,000
The Nest Collective NZ Charitable Trust	10,000	10,000
Tokomaru Bay United Sports Club	10,000	10,000
Waihorokaka Ruatoria Busines Hub	10,000	10,000
Whataupoko Playcentre	4,500	4,500
Community Facility Project management	18,698	19,627
Distributions returned or no longer required	-333,479	-
Total	281,101	450,208
Total distributed	4,388,950	2,805,380

Distributions

Approved prior years paid this year	Paid \$
BPW Gisborne	7,500
Electrinet Limited	1,945
Energy Options Charitable Company Ltd	73,783
Farming Women Tairāwhiti Inc	15,000
Fenn Refrigeration Limited	4,398
Gisborne Chamber Of Commerce	11,500
Gisborne International Music Competition	10,000
Hinenui Whanui Charitable Trust	20,000
Parafed Gisborne Tairāwhiti	2,850
Ronald McDonald House Charities	11,429
Rua Bioscience Limited	25,000
Supergrans	131,236
Surf Lifesaving NZ	51,284
Tairāwhiti Adventure Trust	1,502,678
Tairāwhiti Voyaging Trust	140,000
Te Ora Hou Te Tairāwhiti Trust	38,660
Te Poho O Rawiri Marae	508,719
Te Runanga o Turanganui a Kiwa	110,000
Womens Native Tree Project Trust	16,000
Total distributions paid during the year	5,487,362



Trust Tairāwhiti

Summary consolidated financial statements

For the year ended 31 March 2023

The trustees are pleased to present the summary consolidated financial statements of Trust Tairāwhiti for the year ended 31 March 2023.

For and on behalf of the Board of Trustees.



John Clarke
Trustee,
Chair



Ron Aitken
Trustee,
Chair of Audit and Risk Committee

27 July 2023



Independent Auditor's Report on the Summary Consolidated Financial Statements

To the Trustees of Trust Tairāwhiti

Opinion

The summary consolidated financial statements and summary consolidated statement of service performance of Trust Tairāwhiti (the 'Entity') and its subsidiaries (the 'Group') comprises the summary consolidated financial statements on pages 42 to 45 and the summary consolidated statement of service performance on page 41. The complete set of summary consolidated financial statements comprise the summary consolidated statement of financial position as at 31 March 2023, and the summary consolidated statement of comprehensive revenue and expense, summary consolidated statement of changes in net assets/equity and summary consolidated statement of cash flows for the year then ended, and related notes. The summary consolidated financial statements and summary consolidated statement of service performance is derived from the audited consolidated financial statements and consolidated statement of service performance of the Group for the year ended 31 March 2023.

In our opinion, the accompanying summary consolidated financial statements and summary consolidated statement of service performance, are consistent, in all material respects, with the audited consolidated financial statements and consolidated statement of service performance, in accordance with PBE FRS 43: *Summary Financial Statements* issued by the New Zealand Accounting Standards Board.

Summary consolidated financial statements and summary consolidated statement of service performance

The summary consolidated financial statements and summary consolidated statement of service performance do not contain all the disclosures required by Public Benefit Entity Standards. Reading the summary consolidated financial statements and consolidated statement of service performance and the auditor's report thereon, therefore, is not a substitute for reading the audited consolidated financial statements and consolidated statement of service performance and the auditor's report.

The audited consolidated financial statements and consolidated statement of service performance and our report thereon

We expressed an unmodified audit opinion on the audited consolidated financial statements and consolidated statement of service performance in our report dated 27 July 2023.

Trustees' responsibilities for the summary consolidated financial statements and summary consolidated statement of service performance

The Trustees are responsible on behalf of the Group for the preparation of the summary consolidated financial statements and summary consolidated statement of service performance in accordance with PBE FRS 43: *Summary Financial Statements*.

Auditor's responsibilities

Our responsibility is to express an opinion on whether the summary consolidated financial statements and summary consolidated statement of service performance are consistent, in all material respects, with the audited consolidated financial statements and consolidated statement of service performance based on our procedures, which were conducted in accordance with International Standard on Auditing (New Zealand) ('ISA (NZ)') 810 (Revised): Engagements to Report on Summary Financial Statements.

Other than in our capacity as auditor and the provision of other assurance services relating to the audit of regulatory disclosure statements and unique emission factors, we have no relationship with or interests in the entity or any of its subsidiaries. These services have not impaired our independence as auditor of the Entity and Group.

Restriction on use

This report is made solely to the Trustees, as a body, in accordance with Section 16 of the Trust Deed. Our audit has been undertaken so that we might state to the Trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Trustees as a body, for our audit work, for this report, or for the opinions we have formed.

A stylized, handwritten-style signature of "Deloitte Limited" in black ink.

Auckland, New Zealand
27 July 2023

Summary consolidated statement of service performance

As at 31 March 2023

Trustees have developed a strategic framework to guide them in delivering the purposes of the Trust Deed. Central to this is the wellbeing framework, He Rangitapu, He Tohu Ora which provides the principles and aspirational outcomes that guide the way we work and priorities.

Trustees have set the strategic plan, te aka rautaki ki te tau, which identifies the priorities through to 2026 to maximise impact when applying He Rangitapu He Tohu Ora - Tairāwhiti Wellbeing Framework.

Trustees track the outputs of the organisation against the key strategic focuses.

Activity information	2023 \$'000	2022 \$'000
Future generations		
The capital of the Trust Fund has been preserved	Achieved	Achieved
Economic development		
Businesses supported through regional business partners	171	206
Number of jobs at Prime Site	80	74
Logs processed in region	58,042	60,140
Community initiatives		
Applications received	115	69
Organisations supported	68	63

Summary consolidated statement of comprehensive revenue and expense

For the year ended 31 March 2023

	2023 \$'000	2022 \$'000
Total revenue incl. non operating	98,497	94,612
Total expenditure incl. non operating	(109,233)	(86,114)
Surplus	(10,736)	8,498
Share of surplus/(loss) of joint ventures and associate	394	(1,156)
Surplus before income tax	(10,342)	7,342
Profit from discontinued operations	99,177	5,708
Income tax expense	(2,516)	(3,852)
Net surplus after tax	86,319	9,198
Distributions for the benefit of beneficiaries		
Distributions and grants	(4,390)	(4,552)
Tax effect of distributions	1,447	1,127
Net surplus after tax and distributions	83,376	5,773
Other comprehensive revenue and expense		
Total other comprehensive revenue and expense	7,446	14,655
Total comprehensive revenue for the period	90,822	20,428
Total comprehensive revenue:		
Equity holders of the parent	91,062	20,393
Non-controlling interest	(240)	35
	90,822	20,428

Summary consolidated statement of financial position

As at 31 March 2023

	2023 \$'000	2022 \$'000
Assets		
Current assets		
Cash and cash equivalents	95,170	16,454
Other current assets	26,720	43,155
Total current assets	121,890	59,609
Non-current assets		
Property, plant and equipment	682,413	788,656
Other non-current assets	114,396	115,418
Total non-current assets	796,809	904,074
Total assets	918,699	963,683
Liabilities		
Current liabilities	33,795	42,456
Total current liabilities	33,795	42,456
Non-current liabilities		
Loans	249,376	376,768
Other non-current liabilities	92,263	92,364
Total non-current liabilities	341,639	469,132
Total liabilities	375,434	511,588
Net assets	543,265	452,095
Equity		
Equity	538,978	447,916
Non-controlling interest	4,287	4,179
Total Equity	543,265	452,095

Summary consolidated statement of changes in net assets/equity

For the year ended 31 March 2023

	2023 \$'000	2022 \$'000
Balance at 1 April	452,095	430,361
Total comprehensive income	90,822	20,428
Transactions with owners	348	1,306
Total equity	543,265	452,095

Summary Consolidated Statement of Cash Flows

For the year ended 31 March 2023

	2023 \$'000	2022 \$'000
Net cash flows from operating activities	18,096	35,319
Net cash flows used in investing activities	191,306	(152,665)
Net cash flows from financing activities	(130,686)	108,559
Net increase in cash and cash equivalents	78,716	(8,787)
Cash and cash equivalents at beginning of period	16,454	25,241
Cash and cash equivalents at end of period	95,170	16,454

Summary consolidated notes to the financial statements

For the year ended 31 March 2023

Our financial statements

a) General information

Trust Tairāwhiti (the Trust) is a Trust that was established on the 7 May 1993 pursuant to the Energy Companies (Eastland Energy Limited) Vesting Order 1993 upon the vesting in the Trust of the equity and debt securities issued by Eastland Energy Limited. The Trust changed its name to Eastland Community Trust on 6 December 2004 and again on 4 November 2019 to Trust Tairāwhiti.

The consolidated financial statements are for the economic entity comprising Trust Tairāwhiti and its subsidiaries, associate and joint ventures (the Trust Group).

The Trust Group's primary operations include electricity generation, the operation of Gisborne's port and airport, the ownership of strategically located investment properties and investment portfolios.

The Trust Group's financial statements have been prepared in accordance with the requirements of the Financial Reporting Act 2013, which includes the requirement to comply with New Zealand Generally Accepted Accounting Practice (NZ GAAP). For the purposes of financial reporting, the Trust is a Public Benefit Entity (PBE), therefore they comply with Tier 1 PBE Standards, and other applicable Financial Reporting Standards, as appropriate for public benefit entities.

The financial statements of the Trust Group are for the year ended 31 March 2023 and were authorised for issue by the trustees on 27 July 2023.

b) Basis of preparation

The financial statements are prepared on a going concern basis using the historical cost basis modified as defined in the specific accounting policies in the full financial statements (principally fair valuation of investments and revaluation of certain property, plant and equipment).

These financial statements are presented in New Zealand dollars (\$), which is the Trust Group's functional currency and have been rounded to the nearest thousand unless otherwise stated.

c) Summary financial statements

The summary financial statements comply with PBE FRS 43 Summary Financial Statements. They cannot be expected to provide as complete an understanding as is provided by the full financial statements. The specific disclosures included in the summary report have been extracted from the full Trust Group financial statements. A copy of the full financial statements can be obtained from the Trust Tairāwhiti website www.trusttairawhiti.nz and is available from the office at Shed 3, 50 The Esplanade, Gisborne.

The Trust Group financial statements approved 27 July 2023 has received an unqualified audit report. This summary financial report has been examined by the auditor for consistency with the full financial report. An unqualified auditor's report is included with this summary.



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